

## Marketing Resources from *Philanthro* Plan

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with a list of names and addresses of professionals we

Stock Number: BA6 430 words

## Five Reasons to Die Without a Will

There must be powerful reasons to avoid a will because	have worked with in the past. Jane Doe, our gift
	planning director, can help you with this. She will
happen to be one of the many who will depart without a	provide you with helpful printed material on making a
will, here are five reasons to strengthen your position.	will and, if you like, supply information on ways you
You can use these to help you sleep at night.	can include charitable giving in your plans.
1. The province can do a better job deciding how to	While you'll still need to meet with your professional
disburse your assets than you can.	advisor for expert coxusel, an advance meeting or two with Jane will prove useful and could save costs by
2. The court can choose a better administrator to	helping you make the best use of your lawyer's time. Her
handle your estate during probate than you can.	services are available to you without any obligation whatsoever. You can contact Jane at our development
3. The court can choose a more caring guardian for	office by calling 888-123-4567.
your minor children than you can.	
4	Perhaps you would benefit from learning more about
4. The government will use your tax dollars more	wills. For printed material on making your will or to
efficiently than your favorite charity would use a	request a personal visit, please complete and mail the
charitable bequest.	veply form below. Also, it would help us greatly to know whether you have or are planning to include [ABC]
5. Your grieving loved ones will be better off looking	Charity in your estate plans. Thank you.
after your affairs without your will.	
	(Please complete and return this reply form)
Powerful reasons? Hardly. Nonetheless, people unwittingly affirm these reasons year as they	Dear Friends at [ABC] Charity:
continue to put off the minor inconvenience of making	☐ Please send me free literature about making
a will.	a will.
Your friends at [ABC] Charlty urge you to take action	☐ Please contact me about a personal visit or
now. Your family will appreciate it. The charities you	other assistance.
support will appreciate it. And you will appreciate the	☐ I have already provided a bequest for [ABC]
peace of mind you get from fulfilling one of your most	Charity in my will.
important stewardship responsibilities.	
Like many people, you may be uncertain about going to	Please send me information about the [ABC] Heritage Society.
a lawyer. But a lawyer who specializes in estate	Name
planning knows the right questions to ask and the best	Name:
ways to help you accomplish your goals. These	Address:
professionals are well-trained and normally well worth	City:
the time and expense they cost.	Province: Postal Code:
	Phone:
f you need an estate-planning lawyer well assist you	1